

## Branch Manager | Beaumont

### Description

Responsible for the success and daily operations of all departments within the branch.

### Responsibilities

- Coordinates with all department managers and sales personnel in planning, forecasting, and establishing goals for future sales, expenses, and profits.
- Monitors all departments to gauge progress toward achieving goals.
- Enforces all company policy and procedures in order to better serve customers, improve workflow, and enhance working environment.
- Reviews all operating schedules with department managers, on a weekly or monthly basis, to ensure accuracy and consistency.
- Reviews and approves all expenses for branch.
- Reviews branch financial statements for accuracy.
- Works with appropriate Directors to develop policies and procedures, establish territories, plan inventories and foster customer contact and satisfaction.
- Responsible for all duties of sales representation of designated product line.
- Monitors effectiveness of all personnel.
- Resolves any customer complaints that department management or sales personnel have not been able to resolve.
- Coordinates with department managers to resolve any internal issues of concern.
- Represents the company and branch at appropriate industry, civic, and social events.
- Other duties as assigned.

### Qualifications

- Bachelor's degree from four-year college or university; or one to two years related experience and/or training; or equivalent combination of education and experience.
- Ability to read, analyze, and interpret general business reports, company policies and procedures, or governmental regulations.
- Ability to write reports and business correspondence.
- Ability to effectively present information and respond to questions from groups of managers, clients, customers, and the general public.
- Ability to work with advanced mathematical concepts.
- Prefer direct unit sales experience.
- Requires strong leadership ability and decision making skills.
- Be an excellent judge of character and strong Microsoft office skills.
- Pre-employment drug testing and background screen applies.

### Job Benefits

- 401(k)
- 401(k) matching
- Dental insurance
- Employee discount
- Health insurance
- Paid time off

### Hiring organization

Performance Truck

### Job Location

3755 Hollywood Street, 77701, Beaumont, TX

### Date posted

January 6, 2025

- Vision insurance
- Short Term Disability
- Long Term Disability

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